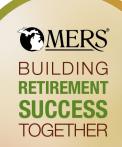


Today's Agenda

- Funding Concepts of Retirement Plans
- Changing from Defined Benefit to Defined Contribution
- Defined Benefit to Hybrid
- Defined Contribution to Hybrid



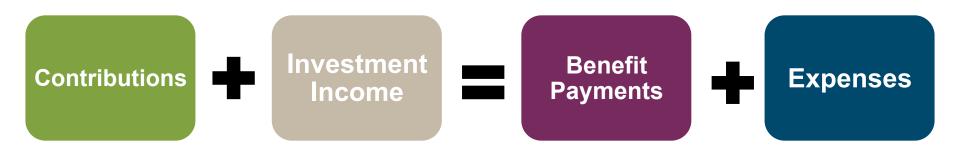
Funding Concepts of Retirement Plans

- Pre-funding
 - Set aside money now to pay for the benefits promised later
 - Investment income helps pay for the benefits promised
 - More level funding method
- Pay-as-you-go
 - Pay the benefits as they come due
 - Forego investment income
 - Increasing funding method



Funding Concepts of Retirement Plans

Basic Funding Equation



This equation must hold for any financing arrangement to be self-sustaining



Funding Concepts of Retirement Plans

- Defined Benefit Plan
 - Actuarial valuation is necessary to calculate the employer contribution
- Defined Contribution Plan
 - Actuarial valuation is not needed because employer contribution is defined
- Hybrid Plan
 - An actuarial valuation is necessary for the defined benefit portion



Funding Concepts of Defined Benefit Plans

- The employer contribution is the sum of Normal Cost and Amortization of the Unfunded Actuarial Accrued Liability
 - Amortization is paid off over a period of years, similar to a mortgage









How it Works

- New hires, rehires, and transfers are covered by the Defined Contribution Plan
 - Active employees may be given a one-time option to convert
- Funding level for municipality and division is considered when making this change
- Projection Study is required
 - Shows long term cost of the plan
 - How employer would be affected
- Defined Benefit division subject to closed division policy
 - Reduced amortization schedule and accelerated funding requirements
 - Assets in the Defined Contribution Plan cannot be used to pay benefits for members covered by closed Defined Benefit Plan



Closed Division Amortization Policy

- MERS Board requires accelerated funding of a closed defined benefit division, which ensures it is funded properly
 - Assets are dedicated for future retirees
 - Currently, MERS requires the municipality to become fully funded more rapidly in order to pay promised benefits
- MERS has two options for amortization



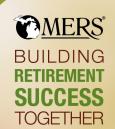
Closed Division Amortization Policy

Option A Current MERS Policy

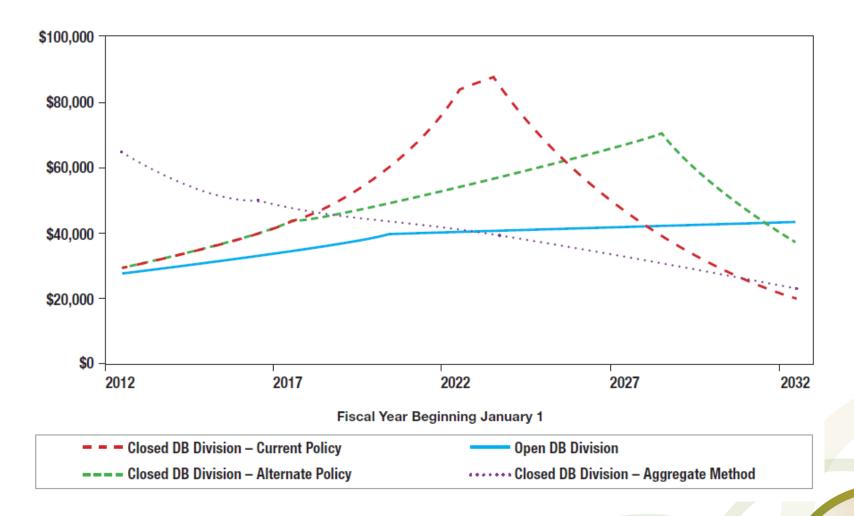
- Amortization period begins two years below current schedule
- Schedule decreases by two years each year until five years is reached
- Division holds at a five year amortization schedule

Option B Alternative MERS Policy

- Amortization period begins two years below current schedule
- Schedule decreases by two years each year until 15 years is reached
- Schedule decreases by one year each year until it reaches five years
- Division holds at a five year amortization schedule



MERS Amortization Policies





Comparing Contribution Rates

Compare Defined Benefit
Plan employer normal cost
to the proposed employer
contribution rate of the
Defined Contribution Plan

The employer normal cost is found in your Annual Actuarial Valuation





Comparing Contribution Rates

	Employer Contributions @		
Division	Normal Cost	Unfunded Accrued Liability	Total Required Employer Contribution
Percentage of Payroll 01 – General	7.50%	5.50%	13.00%
Estimated Monthly Contribution 01 – General	<u>\$1,320</u>	<u>\$973</u>	<u>\$2,293</u>
Total Municipality	\$1,320	\$973	\$2,293
Estimated Annual Contribution Total Municipality	\$15,840	\$11,676	\$27,516







How it Works

- An actuarial report is needed to calculate the contributions for the new Hybrid Plan
- New hires, rehires, and transfers are covered by the Hybrid Plan
 - Active employees may be given a one-time option to convert
 - Service is coordinated for vesting purposes for both parts of Hybrid
- Defined Benefit Plan division is **not** subject to the closed division policy
 - Assets can be used to finance the benefits for members covered by old Defined Benefit Plan and members covered by the new Hybrid Plan Part I - defined benefit portion
 - No accelerated funding and short term contribution spike



Moving to Hybrid Example

Current Defined Benefit Structure

Proposed Hybrid Defined Benefit Part I*

Benefit Structure

Benefit Multiplier	2.5% (80% max)	1.0%
Final Average	5 years	3 years
Compensation (FAC)		
Vesting	10 years	6 years
Early Retirement Options	Age 55 with 15 years of service	None

Cost

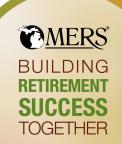
Employee Cost	3.62%	None
Employer Normal Cost	8.16%	4.49%

^{*}Hybrid Part II – defined contribution determined by the employer



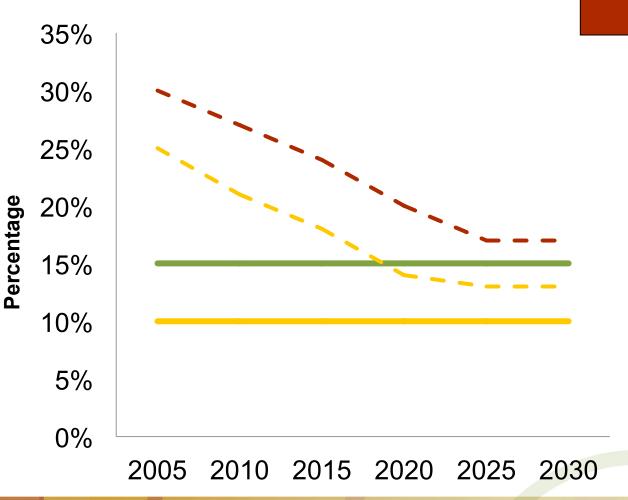
Moving to Hybrid Plan Example, Cont'd.

	Current	Proposed Hybrid Plan		
	Defined Benefit Plan	Defined Benefit Part I	Defined Contribution Part II	
Employee Cost	3.62%	N/A	2.50%	
Employer Cost	8.16%	4.45%	2.50%	
Total Plan Cost	11.78%		9.45%	



MERS Hybrid Plan Example





Defined Hybrid
Benefit or
Plan Defined Benefit

- Current DefinedBenefit Plan:Normal Cost
- Current DefinedBenefit Plan: TotalEmployerContribution







How It Works

- Actuarial report need to calculate contributions
- New hires, rehires, and transfers covered by the Hybrid Plan
 - Active employees may be given one-time option to convert
 - Service is coordinated for vesting purposes for both parts of Hybrid
 - Benefit service accrual for defined benefit portion of Hybrid begins at the date of adoption
 - Defined Contribution Plan asset balances move to the defined contribution portion of Hybrid



Important Points to Consider

- Understand how your Defined Benefit Plan is funded and the actuarial elements
- How will the change affect employees, current and new hires
- MERS Fiscal Responsibility Policy
- Understand MERS Cost-Reducing Strategies for your municipality



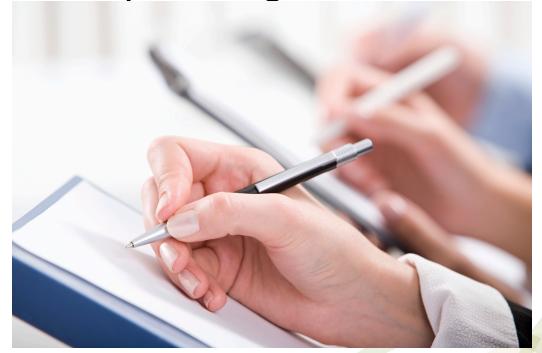
Defined Benefit Cost-Reducing

Strategies				
Strategy	Description	Trend 2011 2010	Impact	
Cost Sharing	Employees contribute to help fund the overall cost of the plan	149 176 109	 Reduces the employer cost, but does not affect total cost, or the plan's unfunded liability 	
Lower Benefit to New Hires	New hires are covered by a lower tier of either Defined Benefit or Hybrid benefits	89 77 8	 Existing employees are not affected Reduces the liability for new hires 	
Bridged Benefits	Benefits are offered in parts to existing employees Multiplier is lowered on a going-forward	17 14 2	 Leaves earned benefits unchanged Reduces the liability for new hires and existing employees 	

basis

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